



— OPTIMUM ENERGY

Energy as a Service (EaaS)

Concession Arrangement for non-profits, organizations.

With our Energy as a Service model, you can eliminate the financial hurdles required to enable significant capital improvements and leverage energy and sustainability savings. Optimum Energy's subscription-based solutions simplify complex projects.

Key Benefits of EaaS →

Asset Monetization

Risk Transfer

Infrastructure Renewal/Upgrade

Off-Balance Sheet Treatment

Sustainability

Why Optimum? →

Optimum Energy addresses the challenge of inefficient energy systems at scale. Firms can uniquely leverage our:

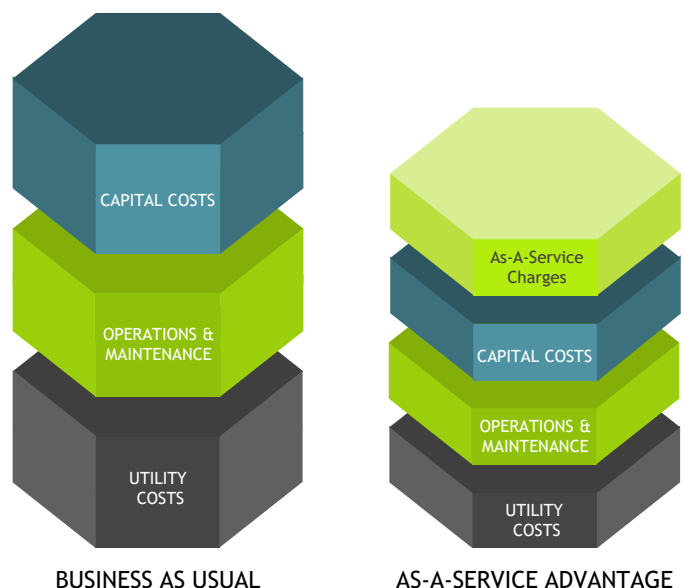
- Patented technology, including:
 - Machine learning
 - Integrated software
 - Cloud computing services
- Proprietary processes
- Funding for energy infrastructure upgrades
- Expertise in engineering and commissioning while leveraging existing systems
- Flexibility to do small projects or large ones including complex financial structures

We deliver and enhance building and operational efficiency, and improve asset performance and reliability. Optimum Energy provides Energy-as-a-Service and program management helping clients meet sustainability goals and achieve long-term energy reduction and asset reliability.

Why EaaS? →

Energy-as-a-Service offers significant value creation compared to business as usual.

- No Upfront Capital Costs
- Focus on Core Mission
- Potentially Off-Balance Sheet
- Infrastructure Renewal
- Innovative Projects Delivered Faster
- Energy Savings
- Risk Mitigation
- Future-Proof Availability



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The Path to Your Desired Outcome



Initial Diligence and Project Development

Review the as-a-service transaction and develop a client focused outcome

← 1

2

EaaS Proposal

Optimum Energy presents a proposal to the client (60-90 Days)

← 3

Customer Review

With necessary approvals, parties execute an Agreement of Material Terms (45-60 Days)

4

Contract Review

Parties negotiate and finalize Definitive Transaction Documents (45-60 Days)



Five Steps of an Energy Asset Concession



1

Exclusive Use of Energy Assets

The Provider purchases the right to use the energy assets in exchange for the Advanced Lease Payment.

2

Transfer of O&M

On the commercial operations date, Provider is responsible for operating, maintaining, and renewing the energy assets.

3

Infrastructure Renewal/Upgrade

A portion of the Advanced Lease Payment is used to optimize the energy infrastructure and capital improvements.

4

EaaS Recovery Agreement

The Provider is compensated through monthly reoccurring charge.

5

Expiry

At expiry assets are given back in good working order.



Our Impact

530M+

Gallons of H₂O Saved

2.52B+

KWh Energy Saved

3.50B+

Pounds CO₂ Saved

\$292M+

Dollars Saved

Contact Us

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